amco
ASSET MANAGEMENT COMPANY

FY 2020 Results

We look to the future by changing the present

11th March, 2021

As of today we have achieved important results...

MPS: transformational deal for AMCO and the for Italian banking system

- Confirmation of AMCO's ability to successfully complete complex transactions

Second wave of the Cuvèe project: management of *multi-originator* transactions

- Innovative multi-originator platform for the management of UTP loans related to the real estate sector

Established reputation in the debt capital markets

- Following the €2bn issuance in July, AMCO is perceived as a high standing frequent issuer
- Rating upgrade: BBB by S&P with outlook upgraded to stable (October 2020); BBB- by Fitch with stable outlook (July 2020)

New developments on the operational front

- Reporting by business division from 1H20 to better appreciate operational dynamics
- New Real Estate division operating separately from the beginning of 2021, aimed at supporting business divisions in the recovery of secured loans
- Consolidation of the collaboration with 12 Italian leading servicers for the outsourced management of part of AMCO's portfolio
- Upgrade of Fitch special servicer ratings raised to CSS2, RSS2 and ABSS2 (January 2021)

...limiting the impacts of Covid-19 for our people…

Smart working

- Full and successful adoption of smart working for all employees, while continuing to ensure business continuity and leveraging on the existing innovative IT infrastructure

Attention to staff’s health and wellbeing

- Consistent proximity to employees resulting in a positive involvement in corporate life
- Additional benefits and incentives (including continued payment of meal vouchers and free Covid-19 testing)
- Introduction of a new corporate welfare plan for employees and their families
- Launch of the "Perform" project within the "Smart Ways of Working" program, aimed at improving activities, bringing remote working teams closer and increasing employees’ well-being

Team’s growth

- Continued growth of our team, including the onboarding of additional experienced top managers
- 287 AMCO’s employees at the end of December 2020[1], 54 more than in December 2019, hiring of new resources continued efficiently also during lock-down periods

Note (1): In addition to 88 temporary assigned workers from MPS

…maintaining a sustainable approach towards the industrial production system

- Careful management approach to avoid financial and reputational stress, aimed at **fostering companies' sustainability** by acting as a **partner to all the stakeholders**

- **Skills and tools suitable to support productive entrepreneurship**, respecting debtors' socio-economic conditions and taking into account the relative local and territorial peculiarities:

  - **Strategic support,** including business plan review and industrial partner selection

  - **Debt restructuring** aligned with the company's operating needs, with a sustainable repayment plan, including the use of equity-like instruments

  - **Identification of non-core assets** to be divested to free up additional resources to support the business

  - Provision of new financing to **encourage business continuity** and industrial relaunch, in order to put **resources and energies back into circulation for the benefit of the country's economic system**

Recent successful transactions

pastaZARA

AMCO supports the relaunch plan as a partner to all stakeholders, including the provision of a credit line to face cash flow needs

GRUPPO ADIGE BITUMI

AMCO supports the company's exit from bankruptcy proceedings ("concordato preventivo") and its relaunch with new financing to face cash flow needs and refinance long-term lines

snaidero CUCINE PER LA VITA

AMCO participates, as minority shareholder and creditor, in the financial strengthening and rebalancing made necessary by the impact of the health emergency

In the context of competitive processes we have purchased 5 portfolios in 2020, compared to 2 in 2019

Portfolios purchases through competitive processes

	Originator	Date
Entire portfolio	BP Bari (1) ★	2Q 2020
	Igea Fucino	2Q 2020
Portion of the portfolio	Creval – Magenta	1Q 2020
	Creval - Marengo	3Q 2020
	BBPM	4Q 2020

- Since 2019, AMCO has been invited to participate to 17 portfolio acquisition processes, making acquisitions in 7 processes
- **In 2020 AMCO has purchased 5 portfolios through competitive processes, compared to 2 in 2019:**
  - 2 portfolios – entire portfolio on sale
  - 3 portfolios – portion of the portfolio on sale
- **Average 2020 MoM multiple of 1.4x**(2)
- ★ DG Comp carried out an assessment on the most relevant transactions, evaluating that the prices offered by AMCO were in line with market benchmarks

Note (1): DG Comp's assessment of market terms and conditions. Other transactions on which DGComp carried out an assessment include the former Banche Venete, Banca Carige and MPS
Note (2): Calculated as total gross cash flows at inception / price offered

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FY2020 Results - overview

€23.3bn

AuM 2019

56% NPL / 44% UTP

€34.0bn

AuM 2020

58% NPL / 42% UTP

€857m

Collections

3.7% of AuM

€214m

Revenues

+126% y/y

78% Debt Purchaser/
22% Servicer

€159m

EBITDA

74.2% EBITDA Margin

€76m

Net profit

+80% y/y

37.4%

CET1 Ratio

2020: strong increase in profitability and business growth

AuM up 46% y/y reaching €34bn at the end of 2020. New business of €11.9bn, including 5 new portfolios purchased through competitive processes, in addition to €7.7bn NPEs from the MPS transaction.

Debt purchasing and servicer AuM are well balanced: 45% of AuM from debt purchasing and 55% from servicing

Collections up 14% y/y, amounting to **3.7% of AuM[1]**, with significant post lock-down recovery; slightly below the 3.9%[1] of 2019 thanks to the greater knowledge of the portfolios and operational effectiveness

Strong net profit progression (+80% a/a) thanks to operating profitability, which more than offset both the net impairment losses caused by delays in collections due to Covid-19 and a single name exposure, and the cost of financing growth

EBITDA up 210% y/y, driven by strong **revenues growth (+126% y/y)** as a result of the increase in interest income, coupled with contained **cost** growth **(+27% y/y)** that supported organic growth leveraging economies of scale. **The EBITDA margin reached 74.2%**

CET1 ratio at 37,4% as of end 2020, confirming AMCO's capital solidity and Debt/Equity ratio at 1.3x considering the partial repayment of the secured debt[2] in January 2021

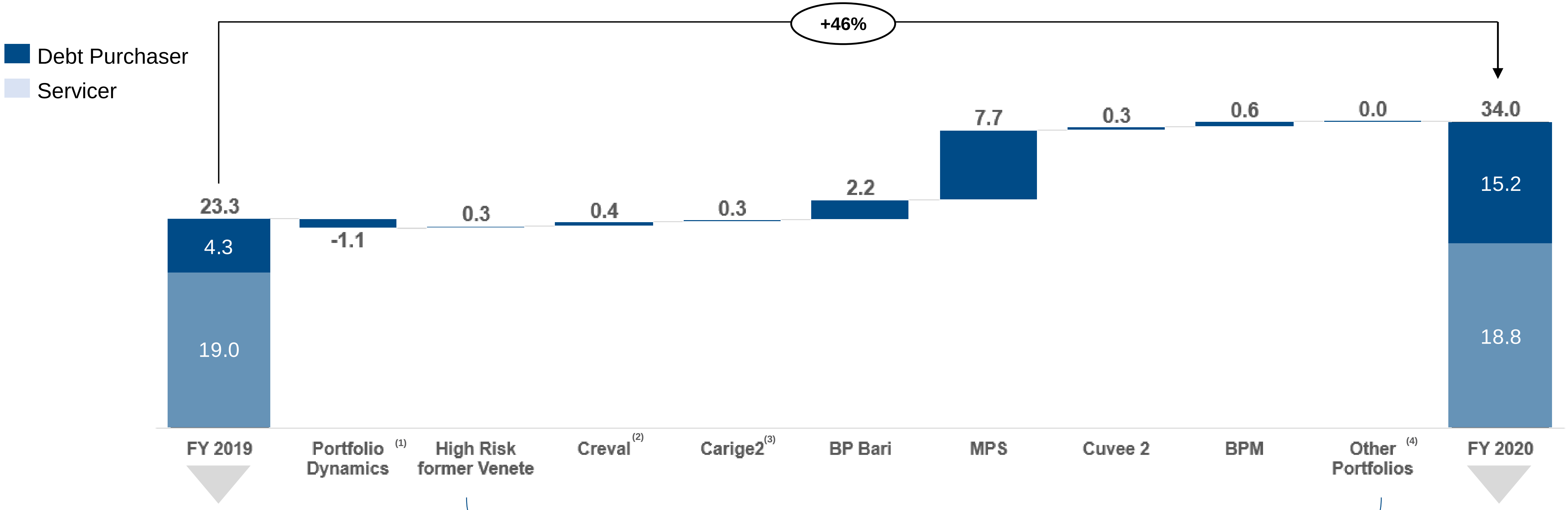
Successful issuance of €2bn senior unsecured debt is testament to **AMCO's ability to finance growth**

Note (1): calculated as 2020 collections / average 2020 AuM. Figure net of former Veneto Banks "baciate", i.e. loans to finance securities purchases

Note (2): guaranteed by the securitization of the MPS Compendium's portfolio

AuM are up by 46% thanks to new portfolios acquisitions and MPS compendium

Assets under Management (€bn)



NPL / UTP/PD **56% / 44%**

Debt Purchaser /Servicer **18% / 82%**

New business of €11.9bn

NPL / UTP/PD **58% / 42%**

Debt Purchaser /Servicer **45% / 55%**

Note (1): «Portfolio Dynamics» include collections, write-offs, interest accrual and cost capitalization

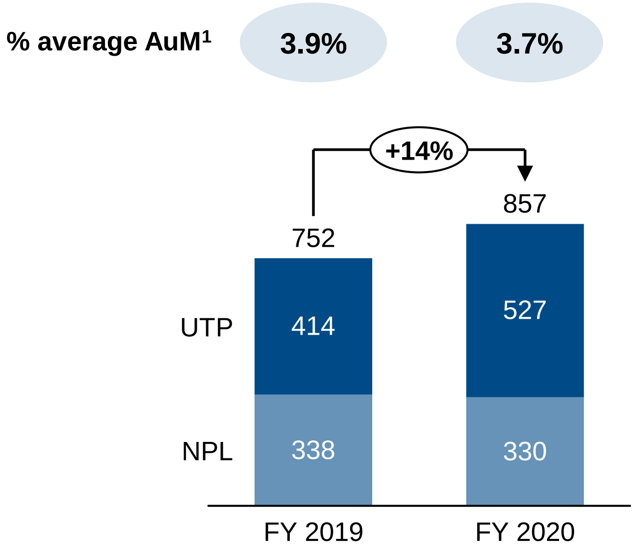
Note (2): Includes Creval Magenta (legal effect March 2020) and Creval Marengo (legal effect November 2020) portfolios

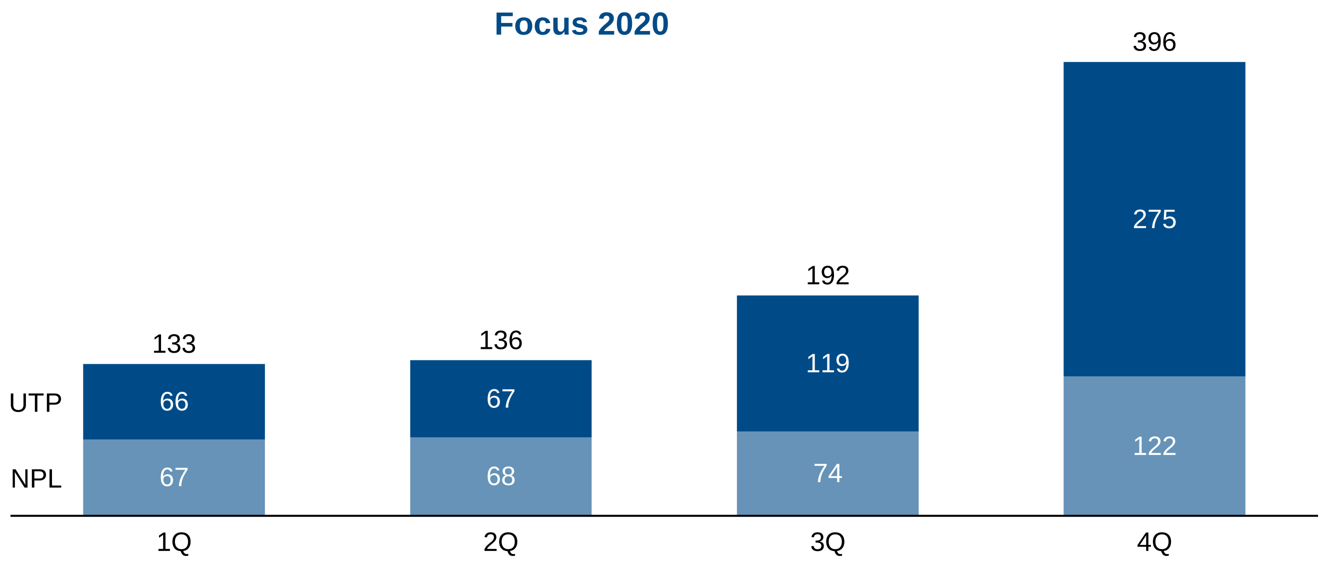
Note (3): Includes the 2nd tranche of former Carige UTP (legal effect July 2020) and a further purchase form Carige (legal effect December 2020)

Note (4): Includes Igea-Fucino portfolio (legal effect June 2020)

Collections are up by 14% y/y with significant post lock-down recovery

Collections from AMCO's loan management –managerial figures[1] (€m)





- **2020 collections amounted to 3.7% of average managed AuM,** only slightly below the 3.9% of 2019, despite the lock-down and thanks to the greater knowledge of the portfolios and the strengthening of the business divisions
- Lock-down (with court closures in March and April) and the economic slow-down had a major impact on 1H20, in particular on NPLs collections (given the suspension of property enforcement orders). **3Q showed a recovery**, despite the August seasonality. **4Q saw significant collections, particularly in relation to big files**
- In addition to collections from AMCO's loan management (i.e. by legal effect[2]), there are also €411m collections (by economic effect) relating to portfolios acquired during the year (of which €396m relating to the MPS portfolio)

Note (1): calculated as 2020 collections / average 2020 AuM. Figure net of former Veneto Banks "baciate", i.e. loans to finance securities purchases
Note (2): Collections by legal effect, i.e. starting from the date on which AMCO legally obtains ownership of the credit and starts to manage its collection. Legal effect date might differ from economic effect date, depending on the credit sale's contractual agreements

Net profit is up by 80% y/y: strong increase in operating profitability which more than offsets net impairment losses and the cost of financing growth

Data in €m	FY 2019	FY 2020	∆ abs	∆ %
Total Revenues	94.8	214.1	119.3	126%
Total costs	(43.5)	(55.2)	(11.7)	27%
EBITDA	**51.3**	**158.9**	**107.6**	**210%**
EBITDA margin	**54.1%**	**74.2%**	**20.1%**	
Net impairment gains/losses from loans and financial assets	(3.6)	(42.7)	(39.1)	n.m.
Depreciation and amortisation	(1.5)	(2.1)	(0.6)	36%
Net provisions for risks and charges	(3.6)	0.2	3.8	-106%
Other operating income/expenses	(12.1)	(26.5)	(14.4)	120%
Net result of financial activity	20.8	18.7	(2.2)	-10%
EBIT	**51.4**	**106.6**	**55.2**	**107%**
Net interest from financial activity	(6.1)	(36.4)	(30.3)	n.m.
Pre-tax income	**45.3**	**70.2**	**24.9**	**55%**
Income taxes	(3.0)	5.8	8.8	n.m.
NET PROFIT	**42.3**	**76.0**	**33.7**	**80%**

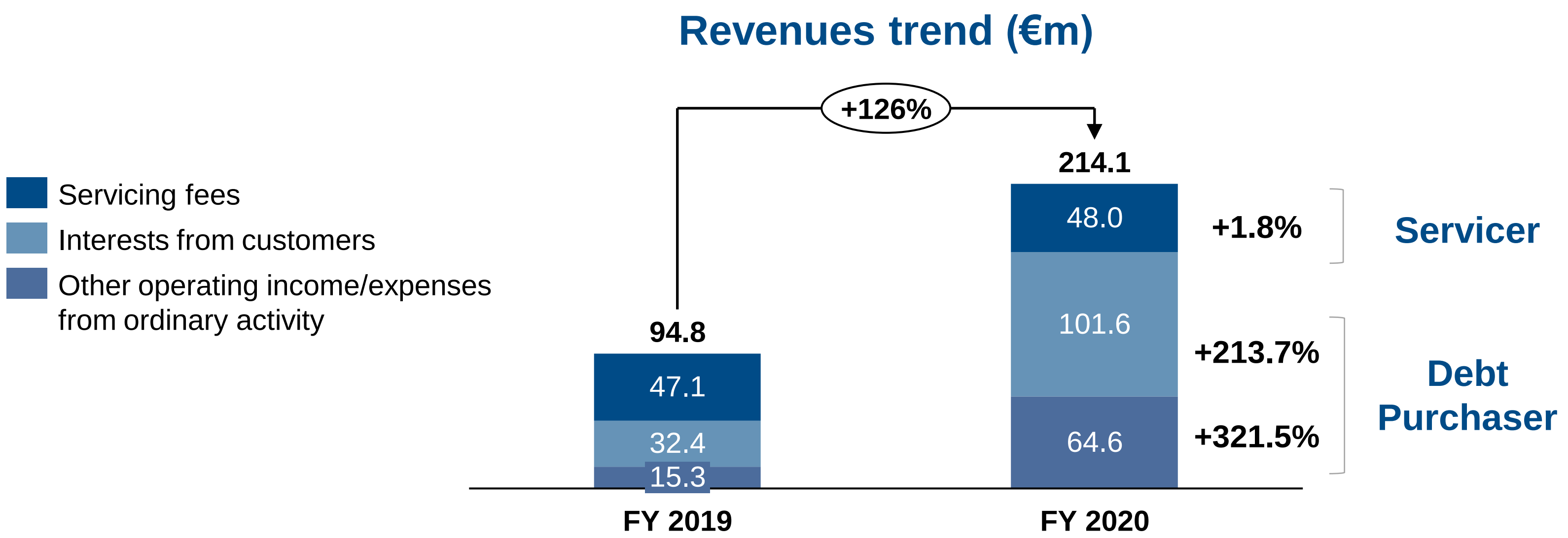
- The acquisition of new portfolios, managed leveraging economies of scale, drives **EBITDA growth (+210% y/y). EBITDA margin reaches 74.2%**
- **Net impairment losses** are caused by delays in collections due to Covid-19 and to a single name exposure
- **Net result of financial activity** is mainly due to income from the sale of Government bonds and the write-down of the equity investment in the Italian Recovery Fund (IRF) amounting to €4.5m
- **Net interest from financial activity** reflects the cost of financing growth

In 2020 debt purchasing weights 78% of revenues, servicing 22%

Weight on total revenues		FY 2018	FY 2019	FY 2020
DEBT PURCHASER Interests from customers + Other operating income/expenses from ordinary activity	Former BdN	35%	20%	8%
	Carige	-	24%	37%
	BP Bari	-	-	16%
	MPS	-	-	5%
	BBPM	-	-	4%
	Other	-	7%	8%
	Total	**35%**	**50%**[1]	**78%**
SERVICER Servicing fees	Former Veneto Banks	65%	50%	22%
	Cuvée	-	-	1%
	Total	**65%**	**50%**	**22%**[1]

Note (1): Differences with respect to the sum of the individual items due to roundings
% calculated on consolidated revenues for 2019 and 2020

Interests increase drives revenues growth



- **Servicing fees** are almost entirely related to the **former Veneto Banks portfolio management**. High-risk credits of the former Veneto Banks and Cuvèe credits more than offset the physiological drop in the former Veneto Banks' assets.
- **Interests from customers**, accounted with the POCI method, increased (+213.7%) due to the accounting of the **Carige portfolio** for the entire year (with economic effect from 2H2019), and to the portfolios acquired during 2020, in particular Bari and BBPM[1]
- **Other operating income/expenses from ordinary activity** refers to **cash recoveries** from on-balance sheet portfolios and benefit from single name positions' collections. The contribution made by the former Banco di Napoli run-off portfolio is still significant, with cash recoveries of €13.3m (-13.3% y/y)

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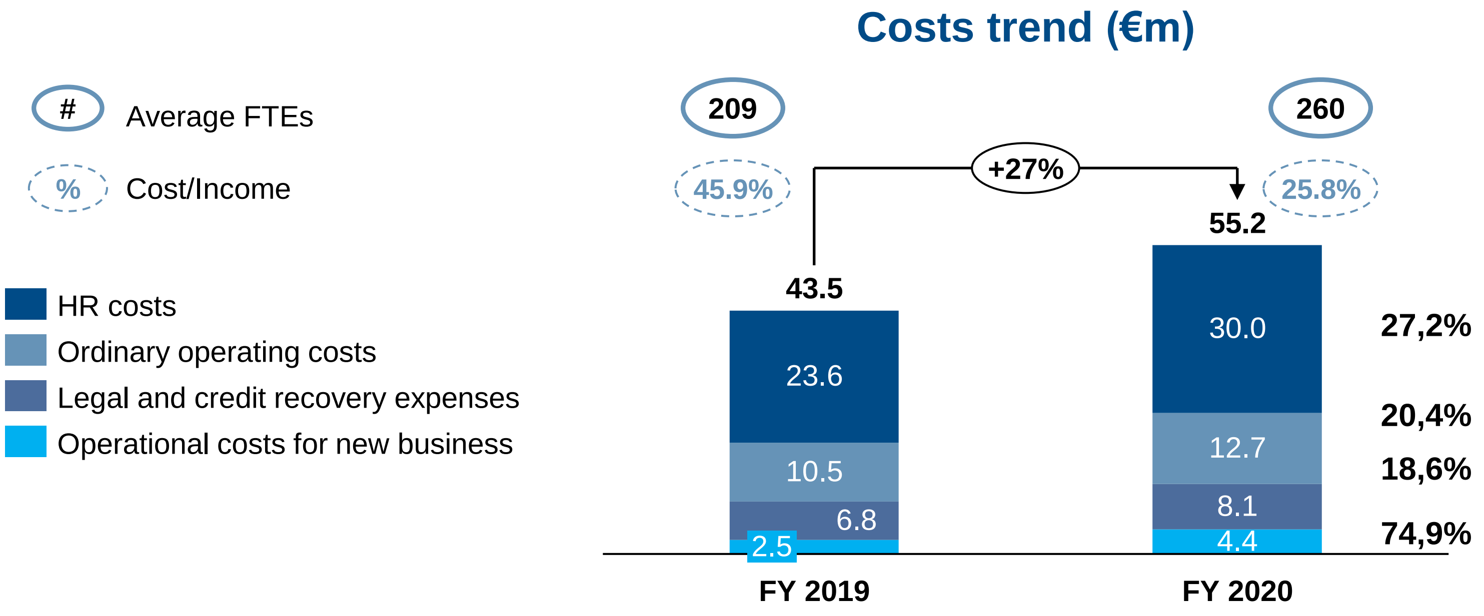
Note (1): Note (1): The item also includes interests on UTPs and time value of the MPS portfolio, with impact for December only

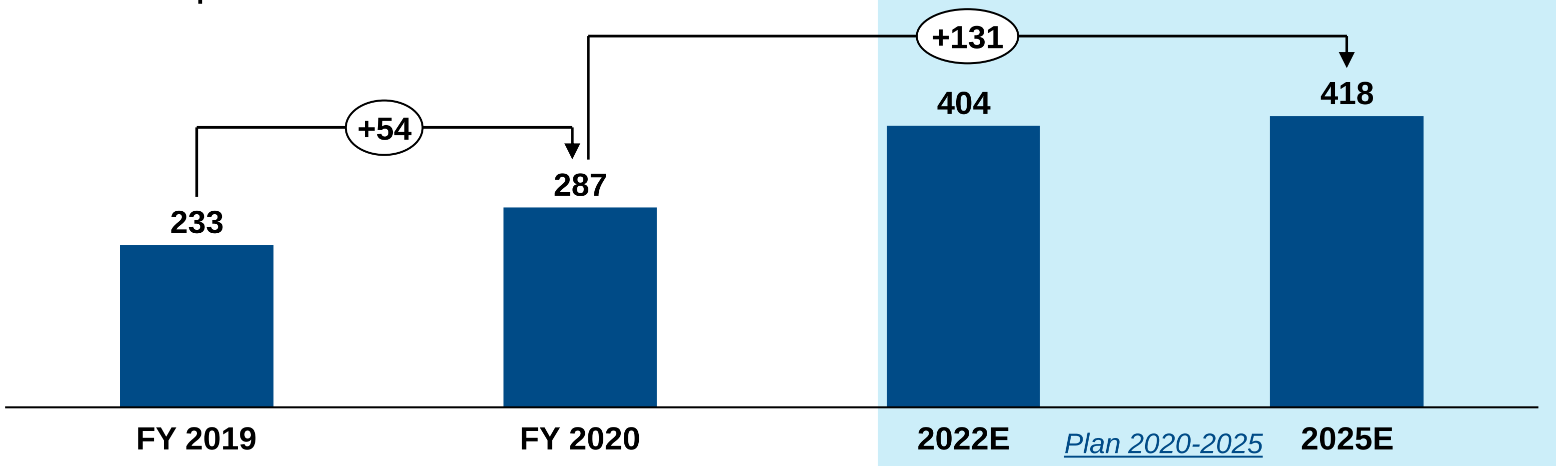
Cost/Income decreases to 25.8%, thanks to careful cost management despite continuous organic growth



- **Personnel expenses** are up by 27.2% mainly due to hiring of new staff to support organic growth and higher MBO allocations
- **Ordinary operational costs** are up by 20.4% due to **organic growth**, relating to the development of solutions to support the business and other corporate functions, as well as costs associated with the Covid-19 emergency
- **Legal and credit recovery expenses** (+18.6%) increase for new portfolios; costs decrease for pre-2020 portfolios, especially for the former Banco di Napoli portfolio
- **Operational costs for new business** relate to new business development, for deals closed in 2020 or under analysis

We expect to further improve our execution capabilities while maintaining high levels of efficiency

- **In 2020, AMCO hired 54 new talents**, both in business operations and in central functions
- In addition to AMCO staff, 88 MPS temporary assigned workers are operational at the end of 2020 and will support AMCO managers in 2021
- **New hires planned** for the next few years to support business expansion, in line with our plan
- GBV managed per headcount has already reached high levels of efficiency (€109m in 2020), impacted by new portfolios acquired and increased FTEs as expected



	FY 2019	FY 2020	2022E	2025E
HC business + central/support functins	71/29%	69/31%	73/27%	73/27%
GBV managed in-house per headcount (€m) (1)	96	109	101	101

Average servicer: €70-90m (2)

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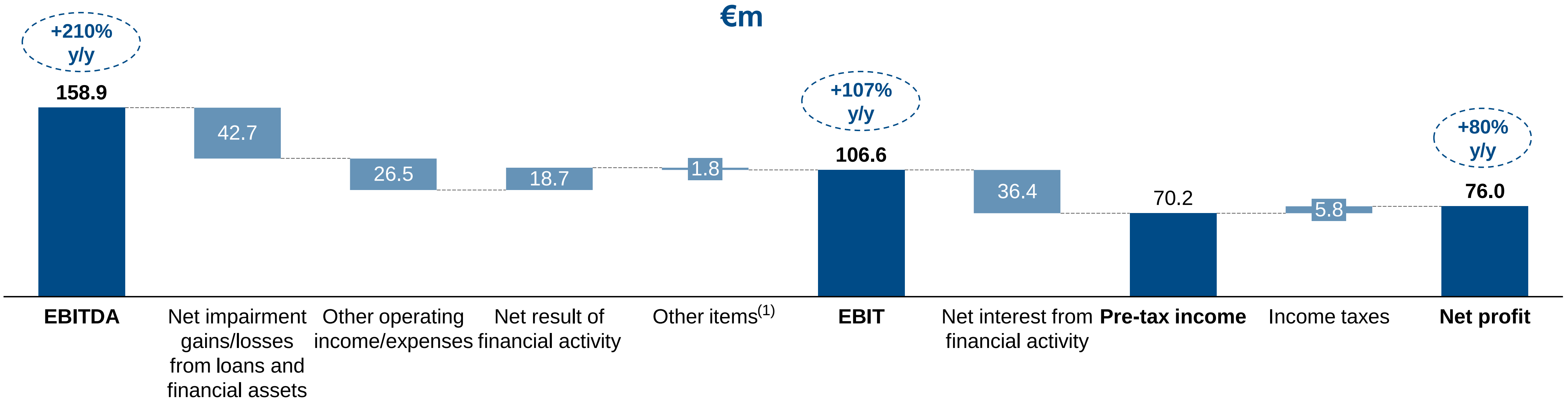
Note (1): Ratio calculated as: GBV managed in-house / number of resources engaged in the business and support functions, excluding dedicated outsourcing teams and MPS temporary workers
Note (2): Source KPMG, servicing sector average

EBIT is up by 107% y/y despite net impairment losses due to Covid-19



- **Net impairment losses are** caused by delays in collections due to Covid-19 and a single name exposure
- Other operating income/expenses are mainly due to provisions to comply with the limit set by the contract for the portfolios of the former Veneto Banks, in line with the contracts with the “compulsory liquidations” (LCA)
- **Net result of financial activity** is mainly due to income from the **sale of Government bonds** (€23.2m) and the write-down of the equity investment in the Italian Recovery Fund (IRF) amounting to €4.5m
- **Net interest from financial activity** includes interest income from financial assets and interest expenses on the outstanding bonds, which are increasing for the new issuances used to finance growth
- **Income taxes are positive** by **€5.8m** thanks to the recognition of previously unrecognized DTAs of the MPS compendium for €19.0m, partially offset by the use of previously recognized DTAs and the IRAP tax

Note (1): Includes depreciation and amortizations and provisions
Note (2): DTA – Deferred tax Assets

Pre-tax income is positive for all business divisions

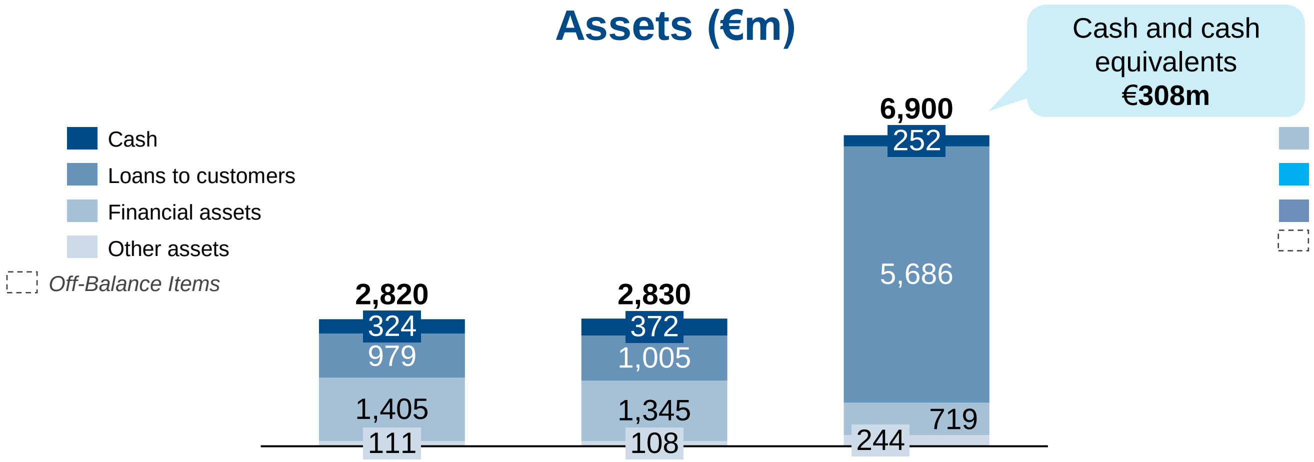
FY2020 results (€m)	AMCO	Workout	UTP PD	Treasury & Corporate Center
Servicing fees	48.0	12.8	21.1	14.1
Interests from customers	101.6	23.1	54.0	24.5
Other operating income/expenses from ordinary activity	64.6	22.0	42.6	0.0
Total Revenues	**214.1**	**57.8**	**117.8**	**38.6**
Personnel expenses	(30.0)	(11.5)	(13.1)	(5.3)
Other administrative expenses	(25.2)	(13.5)	(7.4)	(4.4)
Total costs	**(55.2)**	**(25.0)**	**(20.5)**	**(9.8)**
EBITDA	**158.9**	**32.8**	**97.3**	**28.8**
Net impairment gains/losses from loans and financial assets	(42.7)	(13.1)	(29.7)	0.2
Depreciation and amortisation	(2.1)	(0.8)	(0.9)	(0.4)
Net provisions for risks and charges	0.2	(0.7)	0.0	0.9
Other operating income/expenses	(26.5)	0.9	(7.3)	(20.0)
Net result of financial activity	18.7	0.0	0.0	18.7
EBIT	**106.6**	**19.1**	**59.3**	**28.2**
Net interest from financial activity	(36.4)	0.0	0.0	(36.4)
Pre-tax income	**70.2**	**19.1**	**59.3**	**(8.2)**

- **Positive EBITDA for all business divisions**, despite net impairment losses due to Covid-19
- **Treasury benefits** from **strong contribution** from capital gains on the securities portfolio and discounts interest expenses on debt issuances

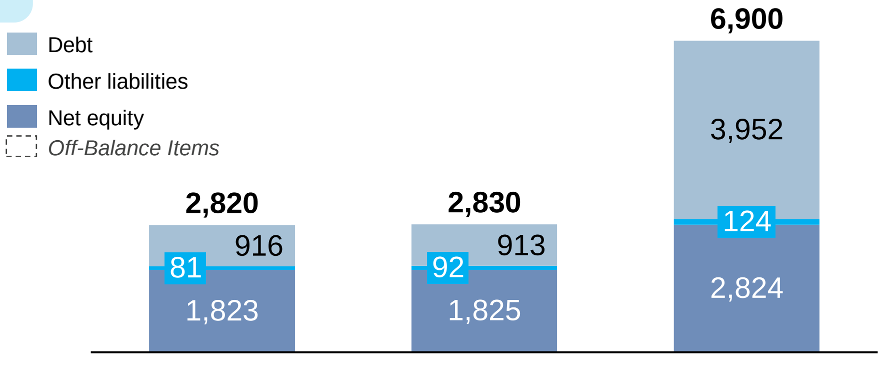
Note: Results of the Real Estate division, formally separated from 1 january 2021, are included in the Workout division

Strong balance sheet, following a 2.4 times y/y expansion

Assets (€m)



Liabilities (€m)



	FY 2019	1H 2020	FY 2020
On balance	*4.3*	*4.3*	*15.2*
Off balance(€bn) *(Segregated accounts)*	*19.0*	*18.9*	*18.8*
Total AuM (€bn)	*23.3*	*23.2*	*34.0*

Of which €1.9bn of former Veneto Banks «baciate»[1]

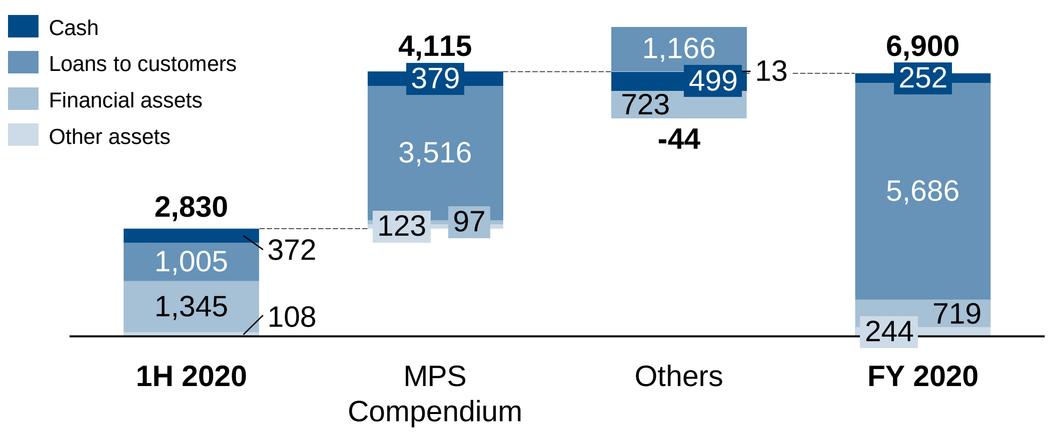
FY 2019 | 1H 2020 | FY 2020

- Total assets **more than doubled y/y** for the MPS compendium consolidation, and for the acquisition of new portfolios
- **Financial assets** include the IRF equity investment (€471m) and Government bonds (€56)
- **Cash and cash equivalents** amount to €308m and include: cash (€252m) and Government bonds (€56m)
- **FY2020 debt** includes: (1) senior unsecured bonds: €250m expiring on 13.02.2024, €600m expiring on 27.01.2025, €1.250m expiring on 17.07.2023 and €750m expiring on 17.07.2027, all at fixed rate; (2) secured debt of €1bn related to the MPS deal

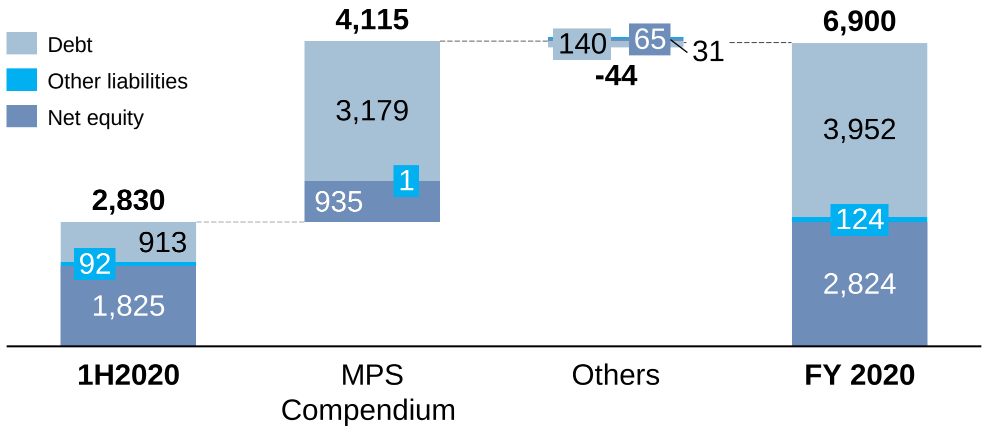
Note (1): loans to finance securities purchases

The MPS compendium consolidation has strong impact

Assets (€m)

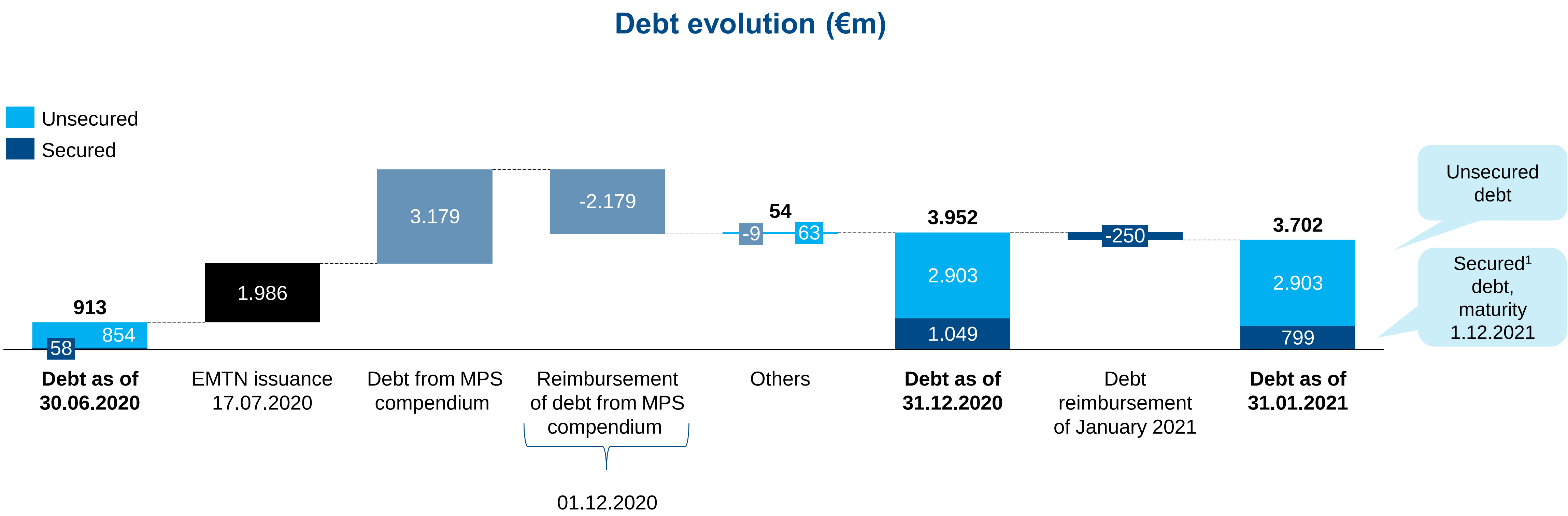


Liabilities (€m)



- On 1.12.2020, the **compendium of assets and liabilities from MPS** was incorporated into AMCO's balance sheet, comprising €3.5bn of net loans, €379m in cash and cash equivalents and other assets on the asset side, and €935m in equity on the liabilities side that strengthen **AMCO's capital**
- Other changes in assets include the effects of the acquisition of the former Bari and former BBPM portfolios

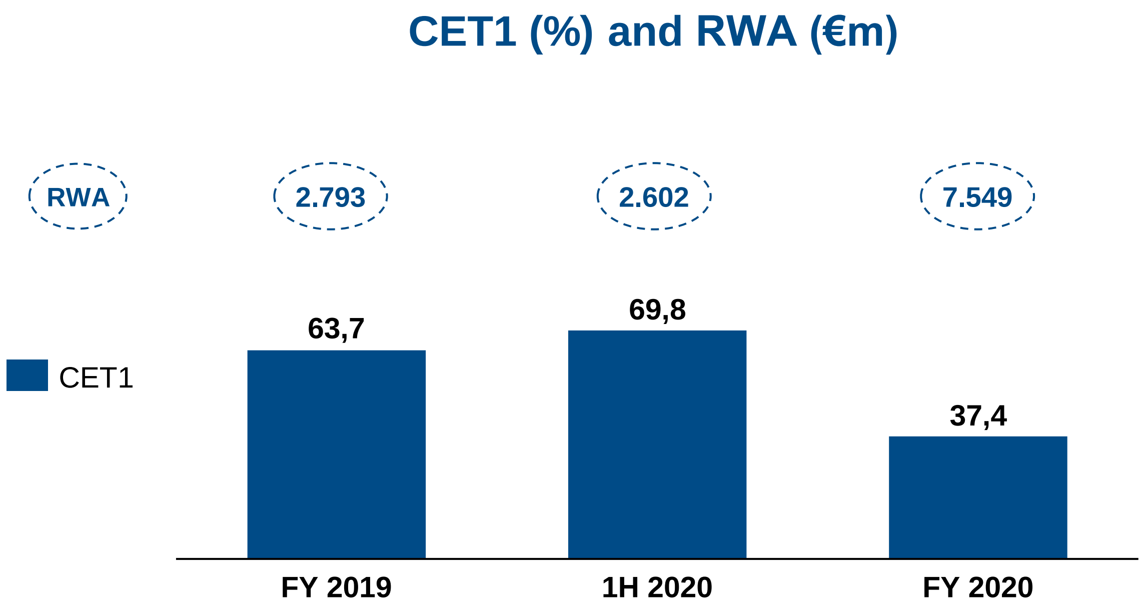
As of today secured debt represents 22% of total debt

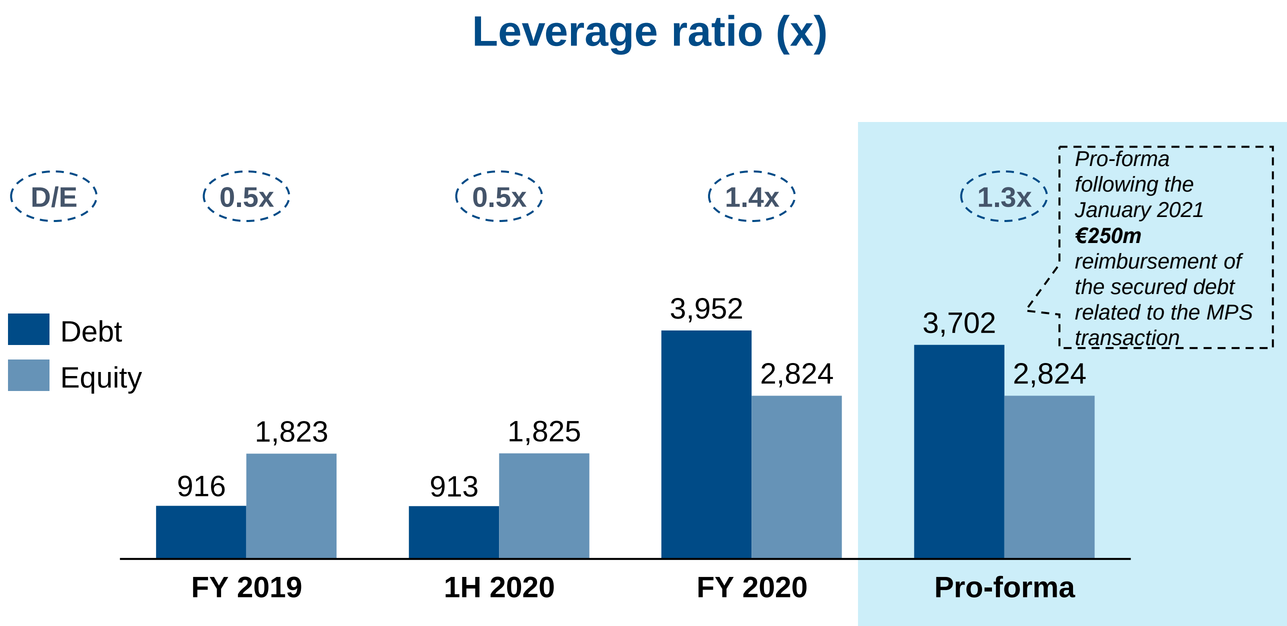


- The **debt of the MPS compendium** was partially reimbursed using cash and cash equivalents (€850m), in part through the cash proceeds from the July 2020 EMTN issuance (€1.329m)
- On 1.2.2021 AMCO **reimbursed €250m of the secured debt** to UBS and JPMorgan, guaranteed by the securitization of the MPS compendium portfolio. The debt now amounts to €750m, from €1bn

Note (1): Includes €750m relating to the MPS financing and c. €55m relating to Fucino

CET1 at 37,4% confirms capital strength to support sustainable growth





- **CET1 ratio** as of end 2020 at 37.4%, confirming AMCO's capital strength. Total Capital Ratio at 37.4% as well, as there is no subordinated debt
- CET1 ratio decrease in 2H20 reflects the increase in RWA as a result of the transactions carried out
- The minimum capital requirement is set at 8% Total Capital Ratio. **Capital buffers are sufficient to cope with risks and create flexibility** for further business expansions
- **Leverage ratio** as of end 2020 reaches 1.4 times, but decreases to 1.3 times considering the partial repayment of the secured debt made in January 2021

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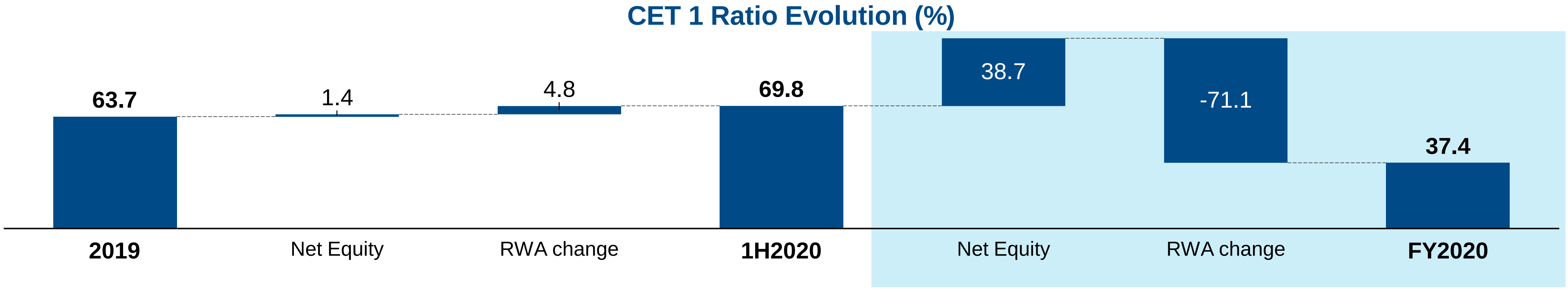
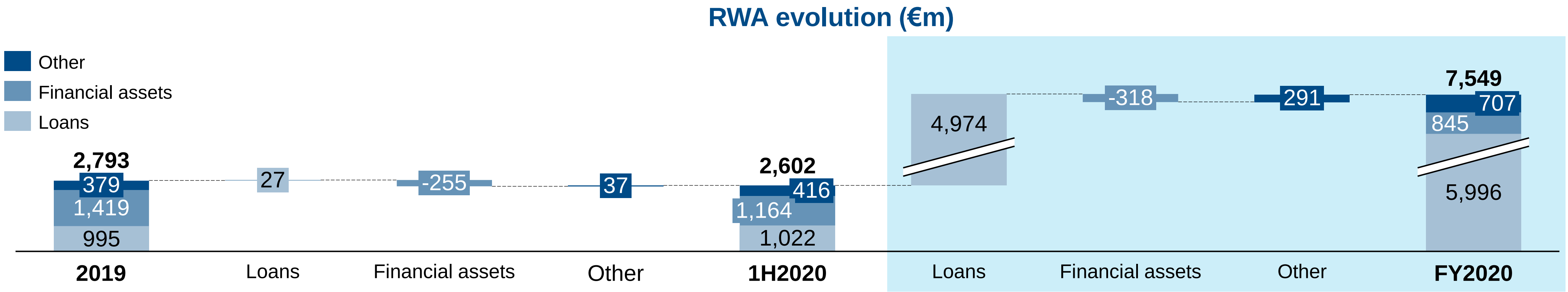
New purchased portfolios leads to RWA increase





- CET 1 ratio decreases due to the increase in RWA, partially offset by the equity growth due to the MPS compendium consolidation
- RWA are primarily impacted by newly acquired portfolios accounted for under loans to customers

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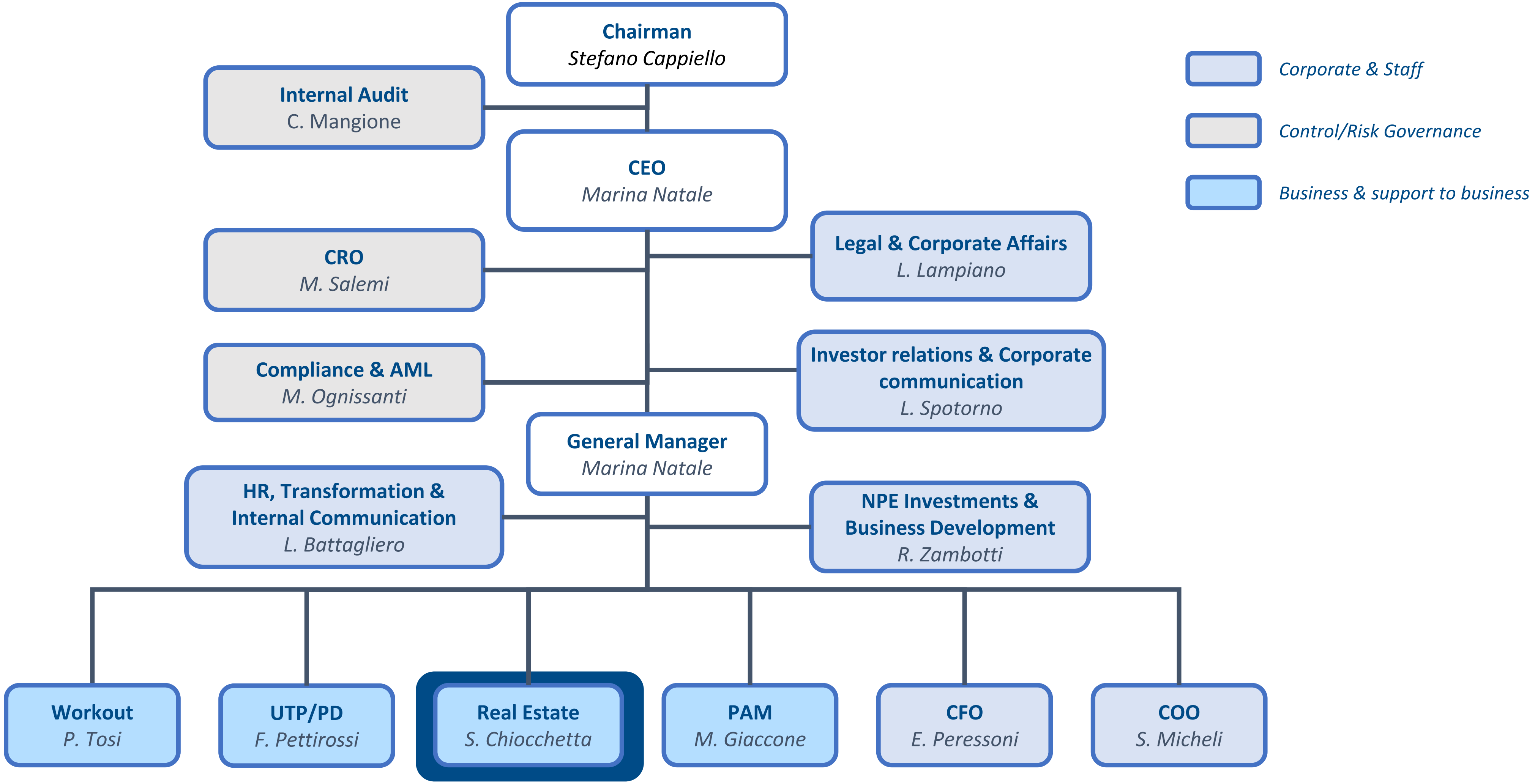
New Real Estate division

Organizational structure



The new Real Estate division is operating…

- As of 1.1.2021 the Real Estate division is operating, formally separate and in close cooperation with the Workout and UTP divisions
- Thanks to a **team of specialists,** we implement **targeted strategies to enhance collateral’s value** of secured loans and proprietary real estate assets (Reoco/Leasing)
- We cover the **entire value chain**, from pre-acquisition due diligence (credit and real estate) to asset remarketing activities, passing through a synergic management with UTP clients up to real estate auction promotion activities
- The Real Estate team supports the **strategy in the management of secured loans and leads the management of proprietary real estate assets** through a broad range of activities:

Real Estate appraisals	Technical and environmental due diligence	Real Estate Opinion	Auction Facilitation	Real estate investments	Asset Managament	Capex Management	Remarketing

…to improve the recovery performance of secured loans and proprietary assets

Constant **monitoring of the secured assets' values** in order to evaluate targeted interventions

Specific investments in real estate asset classes, **maximizing values** through **tailored strategies**

Ability to analyze single files with the possibility of **scalability of processes for portfolio analysis**

Increased value of recoveries from auctions, avoiding collateral depreciation and **reducing auction timelines**

Evaluation of alternative scenarios in order to make the right management decisions at the right time

Data quality, **technical expertise and in-depth knowledge** of national and local real estate markets

FY2020 Financial Statements

Reclassified consolidated income statement

Data in €m	FY 2019	FY 2020	∆ abs	∆ %
Servicing fees	47.1	48.0	0.9	1.8%
Interests from customers	32.4	101.6	69.2	n.m.
Other operating income/expenses from ordinary activity	15.3	64.6	49.2	n.m.
Total Revenues	**94.8**	**214.1**	**119.3**	**125.8%**
Personnel expenses	(23.6)	(30.0)	(6.4)	27.2%
Other administrative expenses	(19.9)	(25.2)	(5.3)	26.7%
Total costs	**(43.5)**	**(55.2)**	**(11.7)**	**27.0%**
EBITDA	**51.3**	**158.9**	**107.6**	**209.8%**
EBITDA margin	**54.1%**	**74.2%**		
Net impairment gains/losses from loans and financial assets	(3.6)	(42.7)	(39.1)	n.m.
Depreciation and amortisation	(1.5)	(2.1)	(0.6)	36.4%
Net provisions for risks and charges	(3.6)	0.2	3.8	-106.3%
Other operating income/expenses	(12.1)	(26.5)	(14.4)	119.8%
Net result of financial activity	20.8	18.7	(2.2)	-10.4%
EBIT	**51.4**	**106.6**	**55.2**	**107.3%**
Net interest from financial activity	(6.1)	(36.4)	(30.3)	n.m.
Pre-tax income	**45.3**	**70.2**	**24.9**	**54.9%**
Income taxes	(3.0)	5.8	8.8	n.m.
NET PROFIT	**42.3**	**76.0**	**33.7**	**79.6%**

Reclassified consolidated balance sheet

€m	FY2019	FY 2020
Loans to banks	324.3	251.6
Loans to customers	979.4	5,686.2
Financial assets	1,404.5	718.8
Equity investments	0.0	0.0
Intangible and tangible assets	6.8	4.7
Tax assets	79.9	210.7
Other items	24.7	28.4
Total assets	**2,819.7**	**6,900.4**
Financial liabilities at amortised cost	915.5	3,952.1
Tax liabilities	8.2	6.1
Provisions for specific purposes	20.8	20.8
Other liabilities	52.4	97.4
Share capital	600.0	655.2
Treasury shares	0.0	(0.1)
Share premiums	403.0	604.6
Reserves	779.0	1,498.3
Valuation reserves	(1.5)	(9.9)
Net profit	42.3	76.0
Total liabilities and net equity	**2,819.7**	**6,900.4**

Consolidated income statement as at 31 December 2020 – Banca d'Italia format

	Items	31/12/2020	31/12/2019
10.	Interest and similar income	105,335	34,767
20.	Interest and similar expenses	(41,226)	(8,681)
30.	**Interest margin**	64,109	26,087
40.	Fees and commissions income	49,232	47,340
50.	Fees and commissions expense	(1,147)	(1,101)
60.	**Net fees and commissions**	48,085	46,239
70.	Dividends and similar revenues	13	
80.	Trading activity net result	(7,779)	
100.	Profit/loss on sale/repurchase of:		
	a) financial assets measured at amortised cost	2,836	(993)
	b) financial assets measured at fair value through other comprehensive income	21,899	4,100
110.	Net result of other financial assets and liabilities measured at fair value through profit and loss:		
	b) other financial assets compulsorily measured at fair value	19,054	17,803
120.	**Brokerage margin**	148,216	93,235
130.	Net value adjustments/reversals for credit risk of:		
	a) financial assets measured at amortised cost	(4,465)	13,115
	b) financial assets measured at fair value through other comprehensive income	1,226	(1,297)
150.	**Net result of financial management**	**144,978**	**105,053**
160.	Administrative expenses:		
	a) personnel costs	(29,987)	(23,580)
	b) other administrative expenses	(28,926)	(24,913)
170.	Net provisions for risks and charges	227	(3,611)
180.	Net value adjustments/reversals on property, plant and equipment	(1,804)	(1,477)
190.	Net value adjustments/reversals on intangible fixed assets	(262)	(38)
200.	Other operating income and expenses	(13,997)	(5,955)
210.	**Operational costs**	(74,748)	(59,574)
220.	Net gains (losses) on equity investments	5	(144)
250.	Profits (losses) on disposal of investments		(0)
260.	**Profit (loss) of current operating activities before taxes**	70,234	45,335
270.	Income taxes for the year on current operating activities	5,775	(3,024)
280.	**Profit (loss) of current operating activities after taxes**	76,009	42,311
300.	**Profit (Loss) for the year**	**76,009**	**42,311**

Consolidated balance sheet as at 31 December 2020 - Banca d'Italia format

	Assets Items	31/12/2020	31/12/2019
10.	Cash and cash equivalents	0	0
20.	Financial assets measured at fair value through profit and loss		
	a) financial assets held for trading	267	
	b) financial assets measured at fair value		
	c) other financial assets compulsorily measured at fair value	658,534	559,709
30.	Financial assets measured at fair value through other comprehensive income	60,036	844,803
40.	Financial assets measured at amortised cost		
	a) loans and receivables with banks	251,585	324,338
	b) loans and receivables with financial companies	381,766	6,660
	c) loans and receivables with customers	5,304,456	972,740
50.	Hedging derivatives		
60.	Change in value of financial assets object of a generic hedge (+/-)		
70.	Equity investments	10	14
80.	Property, plant and equipment	2,941	6,237
90.	Intangible assets	1,736	579
100.	Tax assets		
	a) current	10,789	11,238
	b) paid in advance	199,898	68,673
110.	Non-current assets and groups of assets held for disposal		
120.	Other assets	28,355	24,717
	Total assets	**6,900,372**	**2,819,708**

Consolidated balance sheet as at 31 December 2020 - Banca d'Italia format

	Liabilities and net equity items	31/12/2020	31/12/2019
10.	Financial assets measured at amortised cost		
	a) payables	1,046,059	5,787
	b) debt securities in issue	2,906,006	909,720
20.	Financial liabilities for trading	4	
30.	Financial liabilities measured at fair value		
40.	Hedging derivatives		
50.	Change in value of financial liabilities object of a generic hedge (+/-)		
60.	Tax liabilities		
	a) current	4,352	6,543
	b) deferred	1,723	1,658
70.	Liabilities associated to assets held for disposal		
80.	Other liabilities	97,364	52,353
90.	Post-employment benefits	591	593
100.	Provisions for risks and charges		
	a) commitments and guarantees issued		
	b) pensions and similar obligations	125	48
	c) provisions for risks and charges	20,096	20,143
110.	Share capital	655,154	600,000
120.	Treasury shares (-)	(70)	
130.	Equity instruments		
140.	Share premiums	604,552	403,000
150.	Reserves	1,498,311	779,011
160.	Valuation reserves	(9,903)	(1,460)
170.	Profit (Loss) for the year	76,009	42,311
	Total liabilities and net equity	**6,900,372**	**2,819,708**

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Appendix

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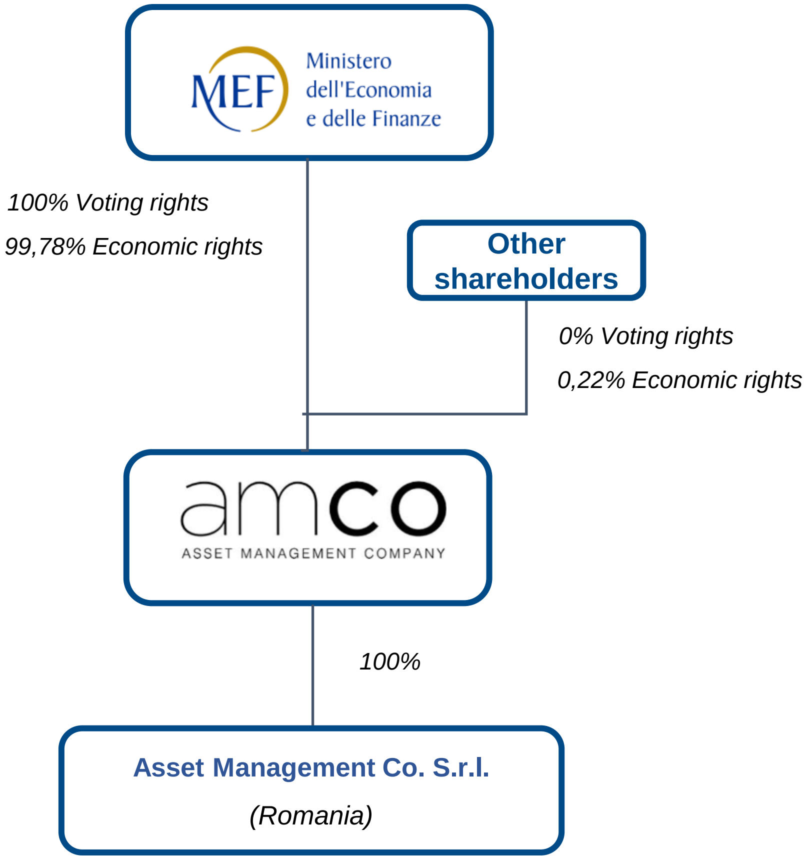
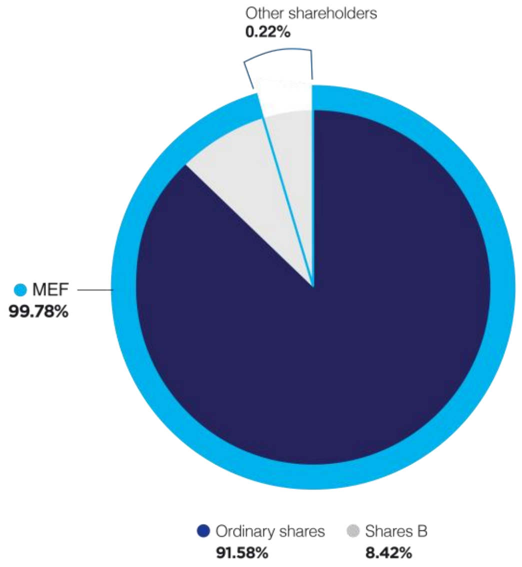
Group structure and shareholder base

Group structure and shareholder base

Group Structure



Shareholder base



	Ordinary shares	Class B Shares	Total
Share Capital	600,000,000	55,153,674	655,153,674
% share capital	*91.58%*	*8.42%*	*100.00%*
Shareholders			
MEF	600,000,000	53,737,958	653,737,958
% share capital	*91.58%*	*8.202%*	*99.784%*
Treasury Shares	0	18,466	18,466[1]
% share capital	*0.00%*	*0.003%*	*0.003%*
Other Shareholders	0	1,397,250	1,397,250
% share capital	*0.00%*	*0.213%*	*0.213%*

Note (1): 17,897 treasury shares as of 31/12/2020 resulting from the purchase of residual fractions of Class B Shares. Additional 569 treasury shares resulting from the purchase of residual fractions of Class B Shares completed in February 2021

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Rating

Investment grade rated by S&P and Fitch

Rating agency	**Latest rating** **27 October 2020** 23 July 2019 (first rating) S&P Global Ratings	**Latest rating** **1 July 2020** 27 September 2018 (first rating) FitchRatings
Issuer Default Rating	Long-Term IDR: **BBB** Senior Unsecured Debt: **BBB** Outlook stable	Long-Term IDR: **BBB-** Short-Term IDR: **F3** Outlook stable
Overview	*"Today Standard & Poor's ("S&P") affirmed AMCO's investment grade rating, with the Long-Term Issuer Credit Rating at 'BBB'.* *Furthermore, S&P improved the outlook to Stable from Negative, mirroring that of the Italian Sovereign. S&P considers AMCO as a Government-related entity with an almost certain likelihood of financial support from the Italian Government, and therefore equalizes AMCO's long-term rating to that of the Italian Sovereign.* *As a reminder, on October 23rd 2020 S&P revised the outlook on its 'BBB/A-2' Long-Term and ShortTerm Italian Sovereign rating to Stable from Negative." (27 October 2020)*	*"Fitch Ratings has affirmed AMCO's Long-Term Issuer Default Ratings at 'BBB-' with Stable Outlook [following] announcements by AMCO that it will onboard about EUR10 billion of NPLs from [MPS] and Banca Popolare di Bari.* *AMCO is credit-linked and equalised with Italy's ratings through the strength of its links with the sovereign and Fitch's assessment of the latter's willingness to provide extraordinary support if needed … under Fitch's GRE Criteria* *Fitch views the participation in the latest two transactions as aligning AMCO's mission with the Government's policy of safeguarding the stability of the banking system" (1 July 2020)*

Special Servicer rating upgrade by Fitch to 2 from 2-

14 January 2021

Rating agency

FitchRatings

On **14 January 2021 Fitch upgraded** AMCO's commercial, residential and asset-backed special servicer ratings

Special Servicer Ratings

Residential Special Servicer: **RSS2**

Commercial Special Servicer: **CSS2**

Asset-Backed Special Servicer: **ABSS2**

Overview

Fitch Ratings has upgraded AMCO's commercial, residential and asset-backed special servicer ratings to 'CSS2', 'RSS2', 'ABSS2' from 'CSS2-', 'RSS2-', 'ABSS2-'.

Fitch mentions AMCO's business growth through multiple sources, demonstrating its ability to successfully pursue its business strategy.

Among the factors that Fitch took into consideration in their rating analysis there are AMCO's staff increase to 287 employees at the end of 2020 from 71 at the end of 2017 to meet servicing needs and strengthen corporate functions as well as the fact that in 2020 AMCO enhanced its loan boarding process making it more efficient, launched its data warehouse, created a new set-up to the UTP/PD business and lastly, from 1 January 2021, created a separate Real Estate business unit.

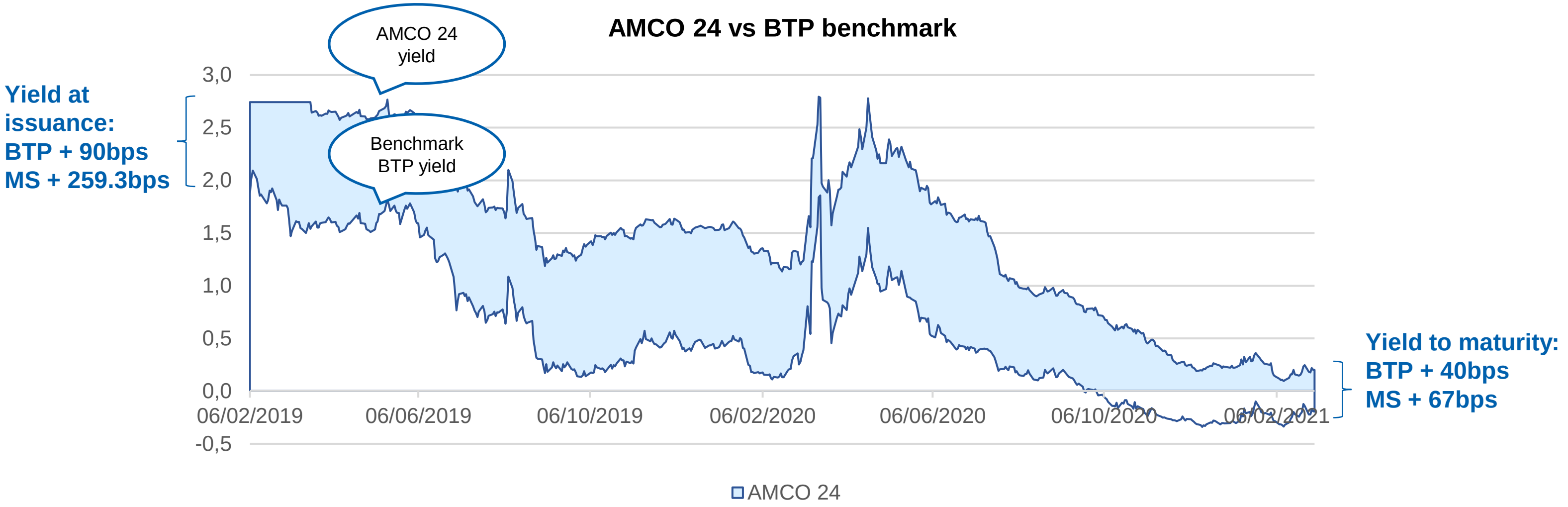
Furthermore, the servicer responded well to the COVID-19 outbreak in 2020 and experienced very minor disruption; all employees resorted to remote working and were supplied with all the necessary equipment.

AMCO’s debt trading

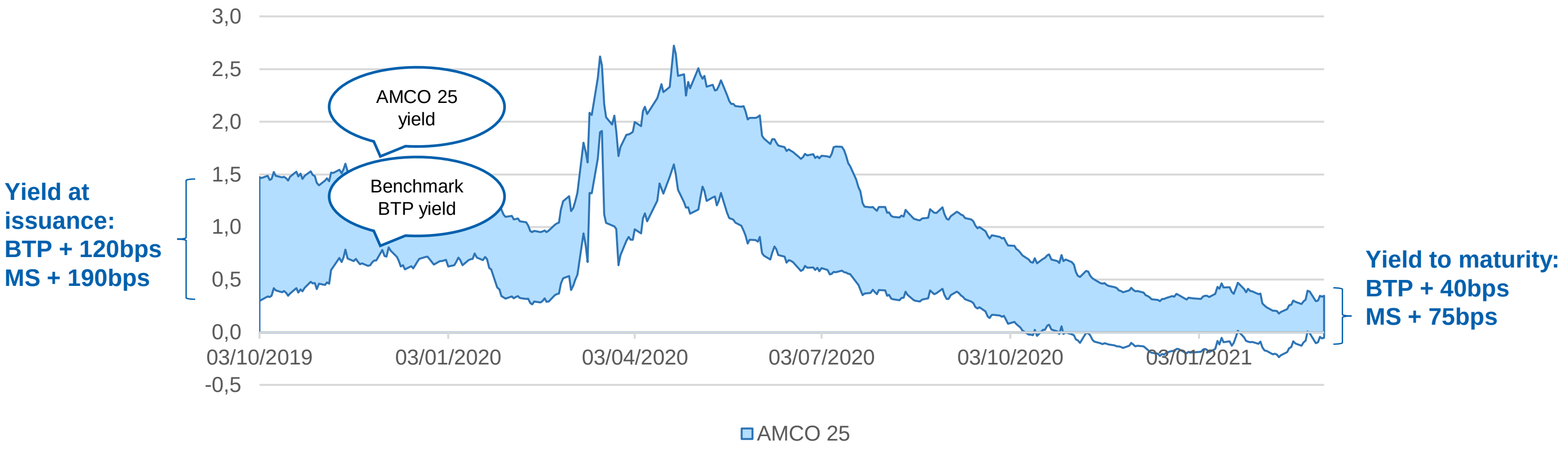
AMCO's benchmark bond (AMCO25) currently yields +75bps over MS, compared to MS+190bps at issuance

	AMCO 2024 February 2019	AMCO 2025 October 2019
Nominal	€250m	€600m
Re-offer price	99.456%	99.374%
Original maturity	4y (13/02/2024)	5y long (27/01/2025)
Coupon	2.625%	1.375%
Re-offer spread	BTP + 90bps / MS + 259.3bps / 2.743%	BTP + 120bps / MS + 190bps / 1.499%
Issue ratings	BBB- (Fitch) BBB (S&P)	BBB- (Fitch) BBB (S&P)

AMCO 24 vs BTP benchmark



AMCO 25 vs BTP benchmark

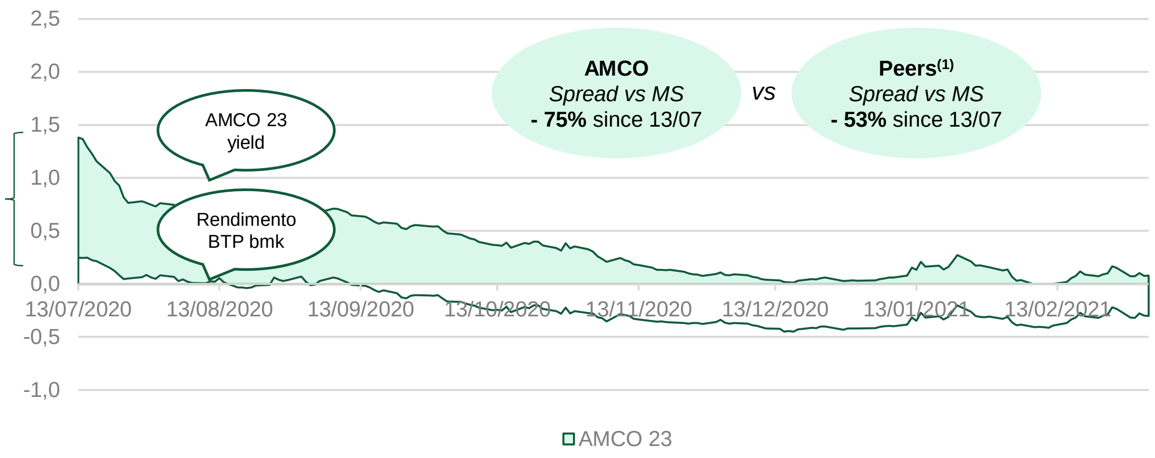


AMCO's July dual-tranche deal is one of the most significant deals of 2020 in Italy for its size, both bonds show a positive market performance

	AMCO 2023 July 2020	AMCO 2027 July 2020
Nominal	€1,250m	€750m
Re-offer price	99.752%	99.486%
Original maturity	3y (17/07/2023)	7y (17/07/2027)
Coupon	1.500%	2.250%
Re-offer spread	BTP + 135bps / MS + 197bps / 1.585%	BTP + 140bps / MS + 262.8bps / 2.330%
Issue ratings	BBB- (Fitch) BBB (S&P)	BBB- (Fitch) BBB (S&P)

Yield at issuance:
BTP + 135bps
MS + 197bps

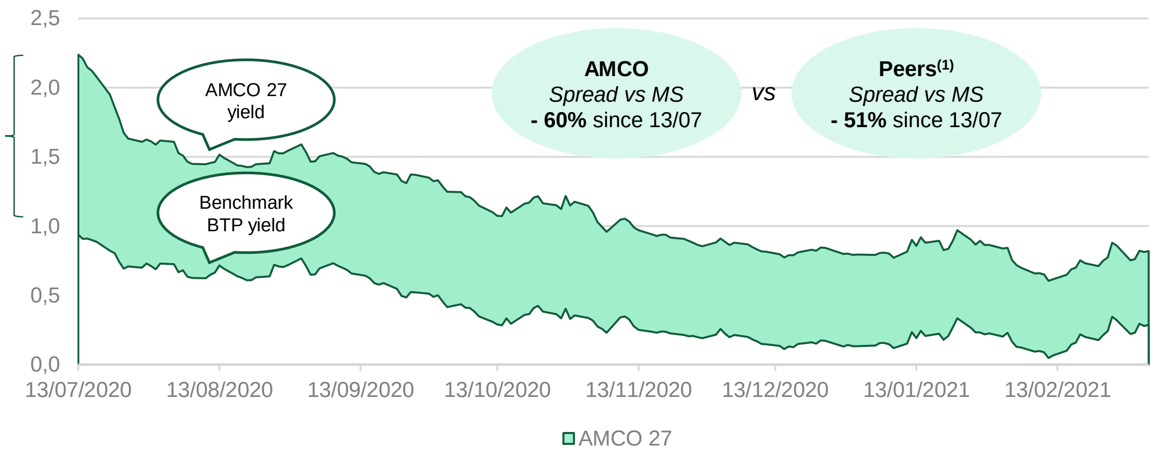
AMCO 23 vs BTP benchmark



Yield to maturity:
BTP + 38bps
MS + 49bps

Yield at issuance:
BTP + 140bps
MS + 262.8bps

AMCO 27 vs BTP benchmark



Yield to maturity:
BTP + 53bps
MS + 105bps

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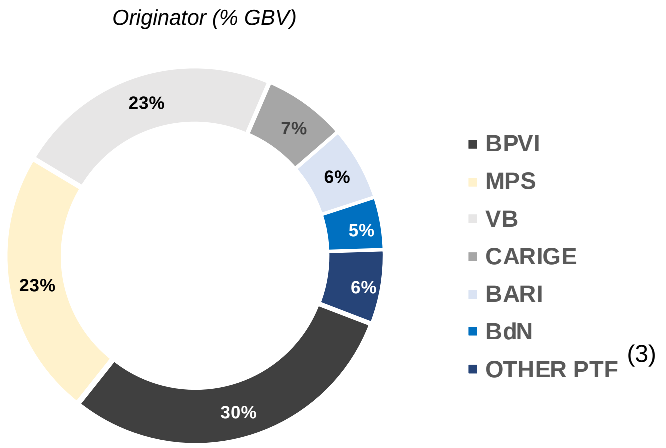
Figures as of 05/03/2021
Note (1): Includes a panel of Government-related entities such as Cassa Depositi e Prestiti, Ferrovie, Invitalia or Acquirente Unico

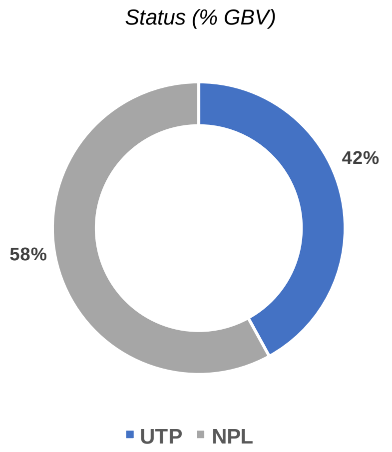
Breakdown AuM

Breakdown of €34bn AuM as of 31 December 2020 (1/2)

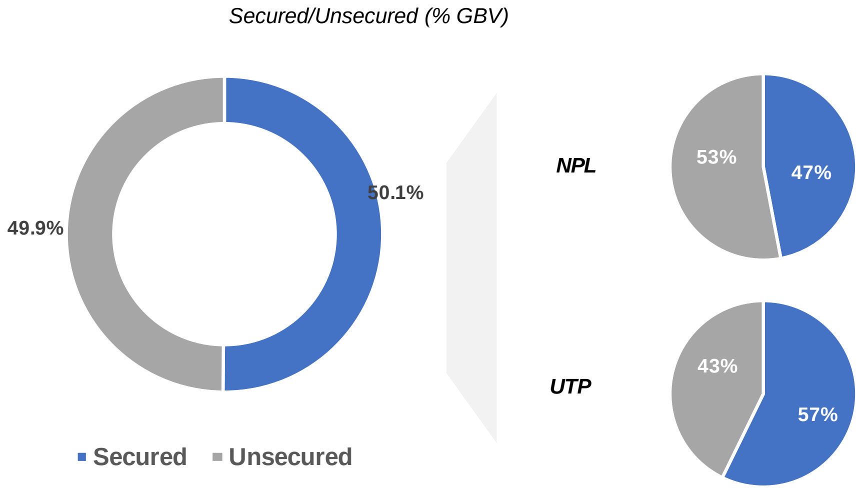
~50% from former Veneto Banks



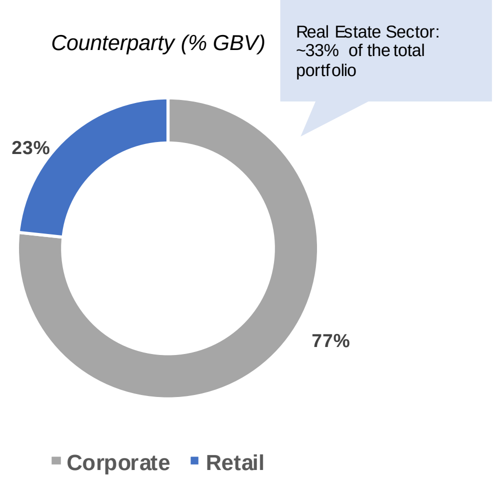
42% UTP - going concern



50% secured (2)



77% corporate counterparties

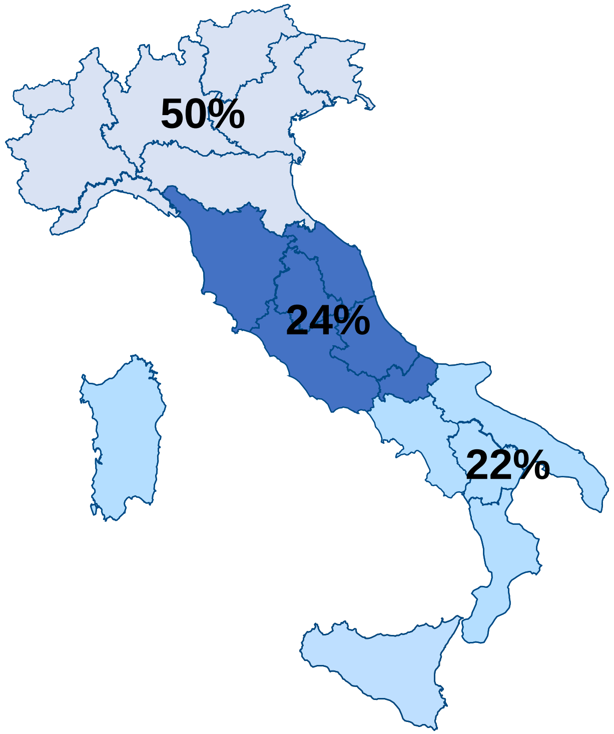


Note (1) Other PTF includes Cuvèe, Banca Fucino, Creval Portfolios, Istituto del Credito Sportivo, Igea-Fucino, Banca Popolare Milano
Note (2) Secured assets include all positions with at least one first degree mortgage registration

Breakdown of €34bn AuM as of 31 December 2020 (2/2)

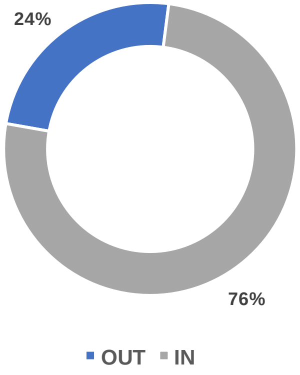
Geography (% GBV)

~ 50% concentrated in the North (1)



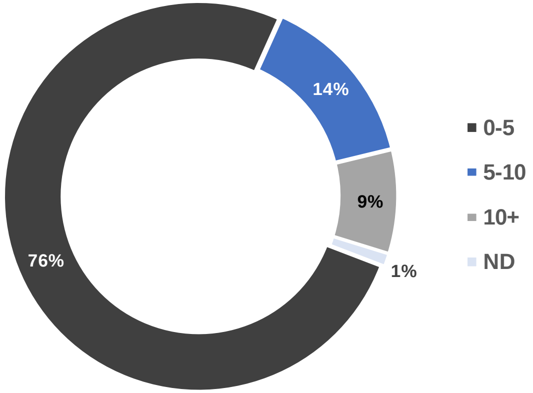
Manager (% GBV)

~24% managed by servicers



Vintage (2) *(% GBV)*

76% with vintage under 5 years



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Nota (1): Non-domestic 3%
Nota (2): Calculated from the latest date of classification

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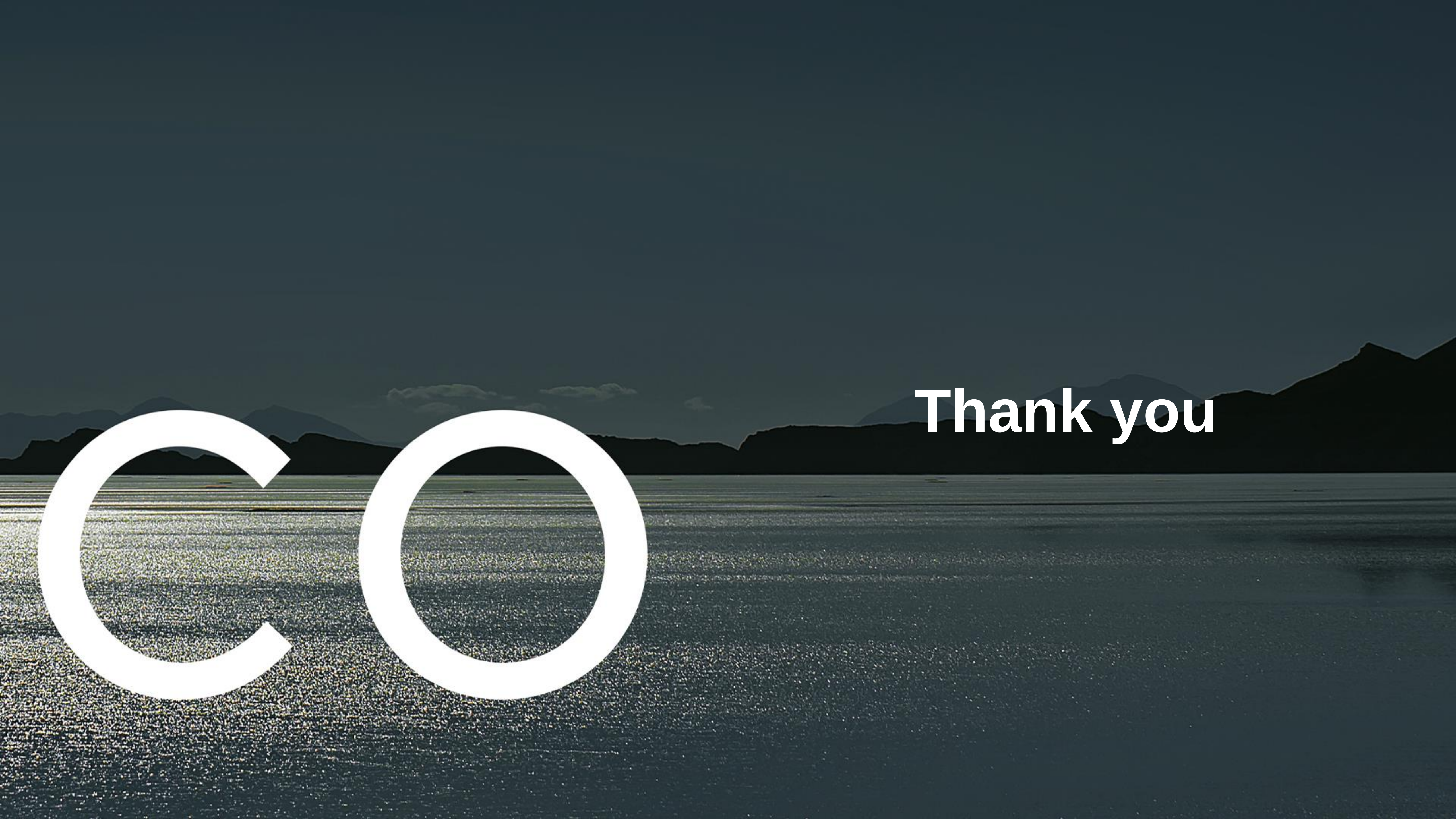
Thank you