

MARINA NATALE

Date of Birth: 13 May 1962; Saronno (Varese), Italy

CAREER HISTORY

July 2017 – present: AMCO – Asset Management Company, CEO and General Manager

April 2017 – July 2017: Fiera di Milano, CEO

Responsible for temporarily managing the company for the ordinary administration in order to accompany the company during the period of the legal administration of the stand-fitting business (no. 34 and 58/2016) decided by the Prevention Court, following criminal infiltrations in the subsidiary Nolostand.

September 2016 – March 2017: UniCredit SpA, Head of Strategy, Business Development & M&A

Responsible for the definition of Group strategic targets, aimed at defining the Group Strategic Plan, maximizing the return on invested capital through active Business Portfolio Management and acting as a central point for all M&A activities within the Group.
Member of the Executive Management Committee.

October 2015 - August 2016: UniCredit SpA, Deputy General Manager, Head of Strategy&Finance

Deputy General Manager at UniCredit SpA, maintaining the role of Manager charged with preparing Company's financial reports and the supervision of the Internal Control Systems.
Member of the Executive Management Committee.

May 2009 – October 2015: UniCredit SpA, Group CFO

Chief Financial Officer and Manager charged with preparing the Company's financial reports.
Member of the Executive Management Committee.

July 2008- April 2009: UniCredit SpA, Head of Private Banking Division

Started and led the set-up of a unified European Private Banking platform through the harmonization of the Client Service Model applied in the countries of Group presence.
Shared best practices across different markets and enhanced the advisory component to provide added value and sustainable revenue growth in a low market performance environment.
Reinforced the perception of Private Banking as a unique high-quality platform to serve clients across Europe, with the aim of promoting Group synergies with other customers' segments (retail and corporate).

October 1997-June 2008: UniCredito Italiano SpA, Head of Group M&A and Business Development

Advised the Group's top management on the short / medium / long term strategic development of the Group in terms of capital allocation, weight of different geographies vs. business lines, and proactive approach to the management of business portfolios.
Led the execution of all M&A transactions performed by the Group during the period, including landmark transactions such as the creation of UniCredito Italiano, the acquisition of HVB, the

merger with Capitalia and the set-up of the largest financial services franchise in Central and Eastern Europe.

Assessed in excess of 100 potential M&A initiatives over the period (including public, private, domestic and cross border opportunities) both on the buy and sell side in over 30 countries, acquiring significant corporate finance experience and expertise including:

- coordination of internal and external accounting teams in the context of the due diligence processes aimed at identifying and highlighting potential accounting misrepresentations in the target's financial statements
- assessment of the equity value of the target companies and of the potential impacts of the proposed transactions on the Group's balance sheet structure (including goodwill allocation and associated analysis)
- leading negotiations
- structuring of complex transactions, including optimization of funding through equity and/or debt instruments
- implementation of extraordinary transactions such as contributions in-kind, mergers/de-mergers, etc.

January 1991-September 1997: Credito Italiano, Planning and Control

Responsible for:

- implementation of internal control activities (CDG) and of Asset Liability Management (ALM) policies and procedures, ensuring the conformity of these procedures with applicable accounting principles.
- establishing and running the overall budgeting process, providing the top management and network with a comprehensive set of periodic reports, reviews and updates of the yearly budgeting process.
- creation of an effective Management Information System (MIS) and sourcing of the relevant inputs and underlying data.

January 1988-December 1990: Credito Italiano, Research and Planning Department

Developed a data analytics and monitoring tool of the Italian banking sector based on a database of financial statements.

Co-operated with Bank of Italy in establishing a system for the analysis of the market and credit risk of the Italian banking system.

December 1986 - January 1988: Nomisma - Bologna

Assistant in research department.

BOARDS

December 2021 - present: Member of the Board of Directors of Nexi S.p.A.

December 2019 - present: Member of the Board of Directors of WeBuild

October 2017 – present: Member of the Investors Committee of Italian Recovery Fund (former ATLANTE II)

May 2017 – April 2020: Member of the Board of Directors of Valentino

April 2017 – present: Member of the Board of Directors of Fiera di Milano

October 2016 – September 2017: Member of the Board of Directors of Mediobanca - Banca di Credito Finanziario S.p.A.

July 2016 – March 2017: Vice Chairman of the Board of ABI (Associazione Bancaria Italiana)

May 2016 – March 2017: Member of the Investors Committee of ATLANTE Fund (I,II)

April 2016 – September 2016: Member of the Board of Anthemis UniCredit Strategic Ventures LLP

December 2015 – July 2016: Member of the Board of ABI (Associazione Bancaria Italiana)

October 2015 - March 2017: Member of the Board of Assonime (Associazione fra le Società italiane per Azioni)

July 2015 – February 2017: Member of the Board of FITD (Fondo Interbancario Tutela Depositi)

May 2015 - March 2017: Member of the Supervisory Board and Audit Committee of UniCredit Bank Austria

April 2014 – November 2016: Member of the Board of Directors of FinecoBank

April 2010 – November 2016: Member of the Board of Directors of Pioneer Global Asset Management SpA

July 2009 - June 2014: Member of the Supervisory Board and Audit Committee of UniCredit Bank AG

LANGUAGES

Italian (mother tongue), English (fluent), French (basic knowledge)

EDUCATION

September 1981-November 1987: Università Cattolica del Sacro Cuore - Milano

Economics and Business degree, 110/110 cum laude

September 1976-June 1981: Liceo Classico S.M. Legnani, Saronno (Varese)

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