

MARINA NATALE

Date of Birth: 13 May 1962; Saronno (Varese), Italy

CAREER HISTORY

July 2017: AMCO SpA

May 2017 – July 2017: Fiera di Milano, CEO

Interim management holding the ordinary powers delegated by the Board of Directors, to ensure business as usual during Judicial Administration procedures no. 34 and 58/2016 as per the court ruling on Preventive Measures following criminal infiltrations into the subsidiary Nolostand .

September 2016 – March 2017: UniCredit S.p.A., Head of Strategy, Business Development & M&A

Responsible for defining Group-wide strategic targets within the Group's Strategic Plan, maximizing the return on invested capital through Business Portfolio Management activities and with oversight of all M&A activities within the Group.
Member of the Executive Management Committee.

October 2015 - August 2016: UniCredit S.p.A., Deputy General Manager, Head of Strategy & Finance

Deputy General Manager of Unicredit S.p.A., Financial Reporting Manager and Head of Internal Control System supervision.
Member of the Executive Management Committee.

May 2009 – October 2015: UniCredit S.p.A., Group CFO

Chief Financial Officer and Financial Reporting Manager.
Member of the Executive Management Committee.

July 2008- April 2009: UniCredit S.p.A., Head of Private Banking Division

Spearheaded the creation of a unified European Private Banking platform by harmonizing the Customer Service Model in the various geographies in which the Group operated.
Transferred best practices across different markets and enhanced the advisory component of the service to generate added value and sustainable revenue growth in a challenging low-performance market environment.
Enhanced the perception of a Private Banking Division capable of delivering a unified, high-quality client experience across Europe, with a strong focus on Group (retail and corporate) synergies as a key driver for growth.

October 1997-June 2008: UniCredito Italiano S.p.A., Head of Group M&A and Business Development

Advised the Group's top management on the short/medium/long term strategic development of the Group in terms of capital allocation, weight in different geographies vs. business lines, and the proactive management of business portfolios.
Drove the Group's business development by analyzing organic- vs. M&A-driven growth options, and identifying and prioritizing of alternative potential growth initiatives.
Headed the execution of all M&A transactions undertaken by the Group during the period,

including such landmark transactions as the creation of UniCredito Italiano, the acquisition of HVB, the merger with Capitalia and the building of the largest financial services franchise in Central and Eastern Europe.

Assessed in excess of 100 potential M&A initiatives over the period (including public, private, domestic and cross-border opportunities) both on the buy and sell side in over 30 countries worldwide, acquiring significant corporate finance experience and know-how, including:

- coordinating internal and external accounting teams in due diligence processes designed to identify and flag potential accounting misrepresentations in the target's financial statements;
- assessing the equity value of the target company and the potential impact of the proposed transaction on the Group's balance sheet structure (including goodwill allocation and associated analysis);
- leading negotiations;
- structuring complex transactions, including funding optimization through equity and/or debt instruments;
- implementing extraordinary transactions such as contributions-in-kind, mergers/de-mergers, etc..

January 1991-September 1997: Credito Italiano, Planning and Control

Responsibilities included:

- implementing internal control activities (CDG) and Asset Liability Management (ALM) policies and procedures, ensuring their conformity with applicable accounting standards;
- establishing and running the overall budgeting process, providing the top management and network with a comprehensive set of periodic reports, reviews and updates of the yearly budgeting process;
- creating an effective Management Information System (MIS) and sourcing the relevant inputs and underlying data.

January 1988-December 1990: Credito Italiano, Research and Planning Department

Developed a data analytics and monitoring tool for the Italian banking sector based on a database of financial statements from market participants.

Co-operated with the Bank of Italy in establishing a system for analyzing market and credit risk in the Italian banking system.

December 1986 - January 1988: Nomisma - Bologna

Research Assistant

Board of Director positions

Since October 2017: Member of the Investors Committee of the Italian Recovery Fund (formerly ATLANTE II)

Since May 2017: Member of the Board of Directors of Valentino

Since April 2017: Member of the Board of Directors of Fiera di Milano

October 2016 – July 2017: Member of the Board of Directors of Mediobanca - Banca di Credito Finanziario S.p.A.

July 2016 – March 2017: Deputy Vice Chairman of the Board of the Italian Banking Association (ABI - *Associazione Bancaria Italiana*)

May 2016 – March 2017: Member of the Investors Committee of the ATLANTE Fund (I,II)

April 2016 – September 2016: Member of the Board of Anthemis Unicredit Strategic Ventures LLP

December 2015 – March 2017: Member of the Board of the Italian Banking Association (ABI - *Associazione Bancaria Italiana*)

October 2015 - March 2017: Member of the Board of Assonime (Associazione fra le Società italiane per Azioni)

July 2015 – February 2017: Member of the Board of FITD (Fondo Interbancario Tutela Depositi)

May 2015 – March 2017: Member of the Supervisory Board and Audit Committee of UniCredit Bank Austria

April 2014 – November 2016: Member of the Board of Directors of FinecoBank

April 2010 – November 2016: Member of the Board of Directors of Pioneer Global Asset Management S.p.A.

July 2009 - June 2014: Member of the Supervisory Board and Audit Committee of UniCredit Bank AG

LANGUAGES

Italian (native speaker), English (fluent), French (conversational)

EDUCATION

September 1981-November 1987: Università Cattolica del Sacro Cuore - Milano
Business Administration degree, 110/110 Cum Laude

September 1976-June 1981: Liceo Classico S.M. Legnani, Saronno (Varese)

I hereby authorize the use of my personal data in compliance with Legislative Decree no. 196/2003